

Sent By: Getronics;

317 871 7559;

Nov-7-00 10:58;

Page 1

8909 Purdue Road, Suite 260
Indianapolis, IN 46268
Office: 317-871-7540
Fax: 317-871-7559

Getronics**Fax**

To: TIM HARRIS From: JASON EICKMANN
Fax: ~~317-871-7559~~ Pages: 3
Phone: 541-4700 Date: 11/7/00
Re: _____ CC: _____

☒ Urgent ☐ For Review ☐ Please Comment ☐ Please Reply ☐ Please Recycle

• Comments:

PERSONAL + CONFIDENTIAL



By: Getronica;

317 871 7559;

Nov-7-00 10:58;

Page 2/3

Glenner (Harris + Ford)

7/19/00

N.O.A.

Chris LaMotte - T.C.C. Pres., Partner of Harris

Harris + Ford - Vector Tech Referral

Tim Harris - His CERTIFICATION AUTHORITY. COM

- His w/ Certification, UREN

Food Performance, (Chemical Change Information)

- Pillsbury (3), Fridley (14), Sun Lee

CERT. ANALYSIS (Cof A.) - Analysis of Chem. Composition
THAT FOLLOWS EACH CHEMICAL IN A DISTRIBUTION.

Affected Parties

Clients
(1000s)

(1000s)

DISTRIBUTORS

LABS (Mfg)

No Revised
Statements.Larger Amounts
of Certifs.(Non-Perishable
Food Distribution)No Revised
Statements.

Forces Lab to

Test for ALL LABS (BY
CLIENT) FIELDSMSDS (Material Safety Data Sheets) - Fed Forms Provided
to Customer. Once per Client Chem. Type. (Not
once per delivery).

Long-Term Goal - Full Service Marketplace

Revenue is Transaction-Based.

Business Components

Turnover

Net Fin

Cost

Revenue

Profit/Deliverables

Gross

By: Getronics;

317 871 7559;

Nov-7-00 10:57;

Page 3/3



A bone to the dog is not charity. Charity is the bone shared with the dog when you are just as hungry as the dog.

— Jack London

Monday Focus
 Attendance—Use with the
 criteria that there is no
 attendance at meetings
 and opportunities

19
 Wednesday
 July 2000

Daily Record of Events

20th Day 100th Day 100th Day

Chris LaMotta

Timothy Harris

Harold Apple

Jason and me

Harris and Ford

Chemical Distributor -

Food

Cosmetics

Pharmaceuticals

Free Markets - competitor

They have to provide a certificate of analysis

on each product

\$400 - invoice cost

- cap A

side - universal

MSDS sheets

Material safety data sheets

Global - multi language

Goal: To produce a web-oriented
 secure based application to manage
 chemical industry cert.ificates
 of analysis including entering the
 certificate data at the manufacturing
 provider, retrieving the certificate
 securely at the end delivery point
 associating cert.ificates up lists and
 letting people buy lists they know
 meet their requirements. Key issues
 include red.ibility, magnifiability,
 security, partitioning of data,
 expandability.